"Organic" Pesticides: What's the Cost?

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Moving an agricultural operation toward a more sustainable position generally means that chemical pesticides are seldom the first option. This helps reduce the environmental, human health and financial costs of chemical inputs. A primary focus for a sustainable agricultural system is to promote and maintain plant health. Several approaches can be considered to promote health plant, including:

1. Use seed or plant stock selected from hardy, disease resistant varieties that are adapted to your area.
2. Build organic matter in the soil. For commercial farmers a combination of cover crops and compost is a common approach.
3. Understand and meet the crop’s growing requirements. A plant that obtains the proper amount of water and fertilizer, sunlight, soil pH, etc., will be healthier.
4. Introduce flowering plants to the system that attract beneficial insects. Plants in the carrot, mint and cabbage families are likely to fulfill this requirement. Weed flowers also attract beneficial insects.
5. Use inputs that promote plant growth like compost, vermicompost, seaweed extract, humic acid, etc.

Organic growers rely heavily on these cultural practices to manage plant health. However, if pest pressure builds up and chemical intervention is needed, compounds such as soaps, microbial products and botanical extracts are approved "with restrictions" for use in certified organic systems (Table 1). Organic rules stipulate that cultural practices like those listed above must be followed first before pesticides may be applied. The EPA has registered several products as commercial organic pesticides. Pesticides with the OMRI label have been determined by the Organic Materials Review Institute to be compliant with the National Organic Program (NOP) guidelines in all ingredients.

Adverse impacts to the environment and human health represent potential non-monetary costs of using pesticides. The pesticide label is a legal document and must be followed when applying organic pesticides. The pesticide label describes actions required to reduce potential environmental and human health hazards (Figure 1). Potential hazards of organic compliant pesticides include eye damage, skin irritation, respiratory damage and toxicity to fish and bees.

Pesticide applications can also represent significant financial cost to the grower (Table 1). Costs of application per acre may be calculated from the labeled rate used, and bulk cost of the product. The costs are dependent on the rate used, which can vary by crop and pest. Also, more than one application may be required during the crop cycle.
Table 1. Active ingredients, the pests for which the active ingredient is effective, one or more trade name(s) of the pesticide, the single acre application rate, the bulk cost of the pesticide and the cost of a one acre application. Product prices subject to change. Mention of trade names does not constitute endorsement of the product.

<table>
<thead>
<tr>
<th>Active Ingredients</th>
<th>Pest/notes</th>
<th>Trade Name(s)</th>
<th>Single Acre Application Rate</th>
<th>Bulk Cost of the Pesticide</th>
<th>Pesticide Cost per One Acre Application</th>
</tr>
</thead>
<tbody>
<tr>
<td>Potassium salts of fatty acids (soaps)</td>
<td>Soft bodied insects like aphids, mealy bugs, scale</td>
<td>M-Pede®</td>
<td>1 gal.</td>
<td>$61.00 per 2.5 gal.</td>
<td>$24.00</td>
</tr>
<tr>
<td>Neem extract/oil</td>
<td>Chewing insects like beetles and broad spectrum fungicide</td>
<td>Trilogy®</td>
<td>.25-2. gal.</td>
<td>$103.40 per 2.5 gal.</td>
<td>$10.34 - $82.72</td>
</tr>
<tr>
<td>Adzirdaractin (from Neem)</td>
<td>Prevents insects from molting</td>
<td>Neemix®</td>
<td>4-16 fl. oz.</td>
<td>$170.30 per qt.</td>
<td>$21.29 - $85.15</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Agroneem Plus Ag®</td>
<td>48 fl. oz.</td>
<td>$115.45 per 1.25 gal.</td>
<td>$34.64</td>
</tr>
<tr>
<td>Pyrethrin</td>
<td>Broad spectrum insecticide</td>
<td>Pyganic®</td>
<td>.5 - 2 qt.</td>
<td>$168.15 per gal.</td>
<td>$21.19 - $84.08</td>
</tr>
<tr>
<td>Bacillus thuringiensis (BT)</td>
<td>Bacteria with many strains that produces chemical toxic to caterpillars; resistance to a strain can be developed.</td>
<td>Xentari® (Aizawi strain)</td>
<td>.25 - 2 lbs</td>
<td>$89.40 per 5 lbs.</td>
<td>$8.94 - $35.76</td>
</tr>
<tr>
<td></td>
<td></td>
<td>DiPe® (Kurstaki strain)</td>
<td>.5 - 2 lbs</td>
<td>$14.55 per lbs.</td>
<td>$7.25 - $29.10</td>
</tr>
<tr>
<td>Spinosad</td>
<td>Chewing insects and broad spectrum pest control</td>
<td>Entrust®</td>
<td>.5 - 3. oz.</td>
<td>$538.90 per 16 oz.</td>
<td>$16.84 - $101.04</td>
</tr>
</tbody>
</table>
Figure 1. Sample label for an organic pesticide.

**FOR ORGANIC PRODUCTION**

**ACTIVE INGREDIENT:**
Azadirachtin ........................................... 4.5%

**OTHER INGREDIENTS:** ........................................... 95.5%

**TOTAL:** ........................................... 100.0%

This product contains 0.34 pounds of azadirachtin per U.S. gallon.

**KEEP OUT OF REACH OF CHILDREN WARNING AVISO**
Si usted no entiende la etiqueta, busque a alguien para que se la explique a usted en detalle.
(If you do not understand the label, find someone to explain it to you in detail).

**SEE SIDE.BACK PANEL FOR ADDITIONAL PRECAUTIONARY STATEMENTS AND FIRST AID**

**PRECAUTIONARY STATEMENTS**
**HAZARDS TO HUMANS AND DOMESTIC ANIMALS**
**WARNING**
Causes substantial but temporary eye injury. Do not get in eyes or on clothing. Wear goggles and/or face shield. Harmful if absorbed through skin. Avoid contact with skin, eyes, or clothing. Harmful if inhaled. Avoid breathing spray mist. Harmful if swallowed. Wash thoroughly with soap and water after handling and before eating, drinking, chewing gum, or using tobacco. Remove and wash contaminated clothing before reuse.

**FIRST AID**
If in eyes: Hold eye open and rinse slowly and gently with water for 15-20 minutes. Remove contact lenses, if present, after the first 5 minutes, then continue rinsing eye. Call a poison control center or doctor for treatment advice.

If on skin or clothing: Take off contaminated clothing. Rinse skin immediately with plenty of water for 15-20 minutes. Call a poison control center or doctor for treatment advice.

If inhaled: Move person to fresh air. If person is not breathing, call 911 or an ambulance, then give artificial respiration, preferably mouth-to-mouth, if possible. Call a poison control center or doctor for treatment advice.

If swallowed: Call a poison control center or doctor immediately for treatment advice. Have person sip a glass of water if able to swallow. Do not induce vomiting unless told to do so by a poison control center or doctor. Do not give anything to an unconscious person.

Have the product container or label with you when calling a poison control center or doctor, or going for treatment.

Hot Line Number: 1-800-255-3924.

**Personal Protective Equipment:**
Some materials that are chemical-resistant to this product are listed below. If you want more options, follow the instructions for category C on an EPA chemical-resistance category selection chart.

**Applicators and other handlers must wear:**
- Long-sleeved shirt and long pants.
- Chemical-resistant gloves, such as barrier laminate or butyl rubber or nitrile rubber or neoprene rubber or polyvinylchloride (PVC) or Viton.
- Shoes plus socks.
- Protective Eyewear
Discard clothing and other absorbent materials that have been drenched or heavily contaminated with this product’s concentrate. Do not re-use them.

**USER SAFETY RECOMMENDATIONS**
Users Should:
- Wash hands before eating, drinking, chewing gum, using tobacco or using the toilet.
- Remove clothing immediately if pesticide gets inside. Then wash thoroughly and put on clean clothing.
- Remove PPE immediately after handling this product. Wash the outside of gloves before removing. As soon as possible, wash thoroughly and change into clean clothing.

**ENVIRONMENTAL HAZARDS**
This product is hazardous to fish and aquatic invertebrates. For terrestrial uses: Do not apply directly to water, or to areas where surface water is present, or to intertidal areas below the mean high water mark. Do not contaminate water when disposing of equipment washwaters or rinsate.